## JENNER&BLOCK

April 10, 2007

### VIA FACSIMILE AND FEDERAL EXPRESS

Stephen Gardner Director of Litigation Center for Science in the Public Interest The Meadows Building 5646 Milton Street, Suite 211 Dallas, TX 75206

Re: <u>Quaker Oatmeal</u>

Dear Steve:

Jenner & Block LLP 330 N. Wabash Avenue Chicago, IL 60611 Tel 312-222-9350 www.jenner.com Chicago Dallas New York Washington, DC

Dean N. Panos Tel 312 923-2765 Fax 312 840-7765 dpanos@jenner.com

This letter is intended to memorialize the agreements reached between CSPI and The Quaker Oats Company ("Quaker) in regard to changes to Quaker's oatmeal packaging and advertisements for Take Heart, Sun Country Quick Oats, Old Fashioned Oats, Oatmeal Squares cereal, Oatmeal To Go bars, and Instant Oatmeal ("the products"). In consideration for Quaker's agreement to make these changes, CSPI has agreed to withdraw its October 20, 2006 notice of intent to sue letter to John C. Compton and will take no further action regarding these products provided that Quaker implements these agreed upon changes.

Rather than attempt to describe each change that CSPI and Quaker have agreed to, I have enclosed the new packaging and print ad that CSPI has agreed are satisfactory. As a general matter, these changes were made to insure that the health benefits of the various oatmeal products are clear. In that regard, for example, the enclosed print ad for the Old Fashion Oats, Instant Oatmeal, and Oatmeal To Go, deleted the following references: a "unique" whole grain food, "excess cholesterol," "removes it from the body," and "actively finds." Additionally, the print ad more prominently displays the reference statement that "3 grams of soluble fiber daily may help reduce heart disease risk as part of a heart health diet." The bar graph in prior print executions has also been removed. As we previously advised you, this print has been running in various magazines since March and April 2007.

With respect to packaging, enclosed are the examples of the agreed-upon packaging changes for the Old Fashioned Oats tube and Oatmeal Squares cereal. As illustrative examples of the agreed-to changes to the packaging, the banner at the top of the Old Fashioned Oats tube now contains the statement "As part of a healthy diet, the soluble fiber in . . ." and the heart has been placed adjacent to the statement that "3 grams of soluble fiber . . ., etc." The packaging of the other Quaker oatmeal products will be modified so that they are consistent with the enclosed examples of the oats tube and Oatmeal Squares, and should be on shelves by August or September 2007. Quaker is not presently running any TV advertising for these products and won't be doing so until next season.

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We are pleased that we have been able to resolve CSPI's stated concerns and appreciate your assistance and cooperation throughout the process.

Very truly yours,

Dean N. Panos

DNP:jm Enclosures

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# Your cholesterol trembles just at the sight of him.

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#### Here's now he does it.

Quaker Oscaval (un't just a cholestanti free

tood. 3 grams of soluble fiber daily from outmeal may actually help reduce heart disease risk as part of a heart healthy diet\*. That's because outment is a mantoous whole grain tool that goes in and beips soak up chokesterol to remove some of It from your body. And it does it in a very TANTY WHY.

#### It's hardworking.

Guaker Ostmesi contains soluble fiber that black with cholesterol, which can disg arteries and lead to heart disease. Your bloodstream

can't absorb all that cholesterol and so some of it is removed from your body. Your overall number could drop.

#### Try it for yourself.



For more information on the Quaker Smart Heart Challenge, call 1-800-770-4091 or visit www.quakeroatmeal.com.



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